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STATE OF SOUTH CAROLINA

(Caption of Case)

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BEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA

TRANSPORTATION COVER SHEET

DOCKET

NUMBER: 2007 - 421 - T

(Please type or print)

Submitted by:

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NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

DOCKETING INFORMATION (Check all that apply)

☐ Emergency Relief demanded in petition ☐ Request for item to be placed on Commission's Agenda expeditiously

☒ Other: Request to Comment

INDUSTRY (Check one)

NATURE OF ACTION (Check all that apply)

- ☐ Electric
☐ Electric/Gas
☐ Electric/Telecommunications
☐ Electric/Water
☐ Electric/Water/Telecom.
☐ Electric/Water/Sewer
☐ Gas
☐ Railroad
☐ Sewer
☐ Telecommunications
☒ Transportation
☐ Water
☐ Water/Sewer
☐ Administrative Matter
☐ Other:

- ☐ Affidavit
☐ Agreement
☐ Answer
☐ Appellate Review
☐ Application
☐ Brief
☐ Certificate
☐ Comments
☐ Complaint
☐ Consent Order
☐ Discovery
☐ Exhibit
☐ Expedited Consideration
☐ Interconnection Agreement
☐ Interconnection Amendment
☐ Late-Filed Exhibit

- ☐ Letter
☐ Memorandum
☐ Motion
☐ Objection
☐ Petition
☐ Petition for Reconsideration
☐ Petition for Rulemaking
☐ Petition for Rule to Show Cause
☐ Petition to Intervene
☐ Petition to Intervene Out of Time
☐ Prefiled Testimony
☐ Promotion
☐ Proposed Order
☐ Protest
☐ Publisher's Affidavit
☐ Report

- ☐ Request
☐ Request for Certification
☐ Request for Investigation
☐ Resale Agreement
☐ Resale Amendment
☐ Reservation Letter
☐ Response
☐ Response to Discovery
☐ Return to Petition
☐ Stipulation
☐ Subpoena
☐ Tariff
☐ Other:



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Moving You with Pride and Integrity

January 30, 2008

The Public Service Commission
Attn; Docketing Department
101 Executive Central
Columbia, SC 29210

Docket Number 2007-421-T

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SC PUBLIC SERVICE
COMMISSION

Dear Commissioners:

The purpose of this letter is to go on record addressing the Max Rate Tariff issue before the PSC.

At first glance this may seem like an "easy" method for administrating tariffs; however I would like to point out a couple of draw backs. Consumers will pressure the market downward determining the price (free market approach). Movers will resort to pricing their services far below cost. Financially strapped movers, trying to stay afloat, have no choice but to let business practices deteriorate; claim payments lack timeliness, insurance coverage lapse, shipments are held hostage to squeeze more money out of customers, etc. Having the ability to price their services artificially low to "chase cash" during periods when business is off jeopardizing their 'Fit Will and Able' status. The industry sees a great deal of this with Interstate Carriers and can quantify the increase in consumer complaints.

These activities rarely occur under the current SC regulations. Our system allows movers to price our products competitively while justifying our rates with the Public Service Commission. Cost drivers such as fuel, insurance, employee benefits, and workers' compensation pressures combined with a sluggish economy make this the wrong time for a change.

The public has many good choices as it stands. Tariff choices with set pricing are the goal of some pending Federal regulation changes. Each carrier will file on their own vs. a standard industry wide rate. SC remains on the forefront of this issue.




If the State of South Carolina implements a Max Tariff Rate, Movers will discriminate geographically, only servicing those communities that are lucrative and cost effective. They will use pricing to discriminate, which I believe does not serve the public good.

The goal of regulation is to provide safe, secure services to the public, insuring the quality of business practices within the industry. A Max Rate Tariff system eliminates the regulation of pricing and lets the market dictate. A service will not be done to the community or the industry, an industry which currently enjoys an above average reputation when compared to the States of FL, NY, and CA. South Carolina can also avoid the reorganization of the State's Moving Industry experienced by GA and NC. Please do not try to fix something that is not broken.

Thank You for the opportunity to comment.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "E. Al Adams, President".

E. Al Adams
President

Via Fax -

ORS - 763-6801

PSC - 894 5199
5246